FINANCIAL STATEMENTS

**SEPTEMBER 30, 2020 AND 2019** 



## INDEPENDENT AUDITOR'S REPORT

Board of Directors Operation Food Search, Inc.

## **Report on the Financial Statements**

We have audited the accompanying financial statements of Operation Food Search, Inc. (a not-for-profit organization), which comprise the statements of financial position as of September 30, 2020 and 2019, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Operation Food Search, Inc. as of September 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards is presented for purposes of additional analysis as required by the audit requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance), and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Schedule of Expenditures of Federal Awards is fairly stated in all material respects in relation to the financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated January 15, 2021 on our consideration of Operation Food Search, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Operation Food Search, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Operation Food Search, Inc.'s internal control over financial reporting and compliance.

SFW Partners, LLC

SFW Partners, LLC

January 15, 2021

# STATEMENTS OF FINANCIAL POSITION As of September 30, 2020 and 2019

## ASSETS

Current assets:       \$ 1.922,538       \$ 1.597,980         Cash and cash equivalents       2.625,121       609,409         Accounts receivable       193,981       28,050         Unconditional promises to give       146,750       167,800         Grants receivable       473,750       376,544         Undistributed food and household items       1,639,591       860,685         Prepaid expenses       24,081       15,938         Total current assets       7.025,812       3,656,406         Property and equipment, net of accumulated depreciation       5,192,323       5,427,925         Unconditional promises to give, net of discounts       29,023       100,460         Grants receivable, net of discounts       299,245       573,633         Endowment       3,275,801       1,157,208         LIABILITIES AND NET ASSETS       5       603,096         Net assets:       Without donor restrictions:       3,404,682       1,426,800         Designated by the Board for endowment       2,192,323       5,427,925         Undistributed food and household items       1,639,591       860,685         Total net assets       1,639,591       860,685         With donor restrictions:       1,639,591       860,685         Total		 2020		2019
Investments       2,625,121       609,409         Accounts receivable       193,981       28,050         Unconditional promises to give       146,750       167,800         Grants receivable       473,750       376,544         Undistributed food and household items       1,639,591       880,685         Prepaid expenses       24,081       15,938         Total current assets       7,025,812       3,656,406         Property and equipment, net of accumulated depreciation       5,192,323       5,427,925         Unconditional promises to give, net of discounts       29,023       100,460         Grants receivable, net of discounts       299,245       573,633         Endowment       3,275,801       1,157,208         Kacrued expenses       \$       445,000       \$         Mithout donor restrictions: $0$ \$       603,096         Net assets:       Without donor restrictions: $0$ $-$ Operating       3,404,682       1,426,800 $-$ Designated by the Board for endowment       2,003,491 $ -$ Property and equipment $2,639,591$ 860,685 $-$ Total net assets without donor restrictions $1,2240,087$			<b>.</b>	
Accounts receivable         193,981         28,050           Unconditional promises to give         146,750         167,800           Grants receivable         473,750         376,544           Undistributed food and household items         1,639,591         860,685           Prepaid expenses         24,081         15,938           Total current assets         7,025,812         3,656,406           Property and equipment, net of accumulated depreciation         5,192,323         5,427,925           Unconditional promises to give, net of discounts         29,023         100,460           Grants receivable, net of discounts         299,245         573,633           Endowment         3,275,801         1,157,208           S         15,822,204         \$ 10,915,632           LIABILITIES AND NET ASSETS           Current liabilities:           Accrued expenses         \$ 445,000         \$ 603,096           Net assets:	•	\$	\$	
Unconditional promises to give       146,750       167,800         Grants receivable       473,750       376,544         Undistributed food and household items       1,639,591       860,685         Prepaid expenses       24,081       15,938         Total current assets       7,025,812       3,656,406         Property and equipment, net of accumulated depreciation       5,192,323       5,427,925         Unconditional promises to give, net of discounts       29,023       100,460         Grants receivable, net of discounts       299,245       573,633         Endowment       3,275,801       1,157,208         LIABILITIES AND NET ASSETS       \$ 10,915,632         Current liabilities: $Accrued$ expenses       \$ 445,000       \$ 603,096         Net assets:       Without donor restrictions: $Operating$ $3,404,682$ 1,426,800         Designated by the Board for endowment       2,003,491       -       -         Property and equipment       5,192,323       5,427,925         Undistributed food and household items       1,639,591       860,685         Total net assets without donor restrictions:       1816,035       1,431,918         Endowment       1,321,082       1,165,208         Total net assets with donor r				-
Grants receivable473,750376,544Undistributed food and household items1,639,591860,685Prepaid expenses24,0811,5,938Total current assets7,025,8123,556,406Property and equipment, net of accumulated depreciation5,192,3235,427,925Unconditional promises to give, net of discounts29,023100,460Grants receivable, net of discounts299,245573,633Endowment $3,275,801$ 1,157,208LIABILITIES AND NET ASSETS\$ 10,915,632LIABILITIES AND NET ASSETSCurrent liabilities: Accrued expenses\$ 445,000\$ 603,096Net assets: $3,404,682$ 1,426,800Designated by the Board for endowment5,192,3235,427,925Undistributed food and household items1,639,591860,685Total net assets without donor restrictions:12,240,0877,715,410With donor restrictions:1,2240,0877,715,410With donor restrictions:1,2240,0877,715,410With donor restrictions:1,321,0821,165,208Specific purpose1,816,0351,431,918Endowment1,321,0821,165,208Total net assets with donor restrictions3,137,1172,597,126Total net assets with donor restrictions3,137,1172,597,126Total net assets15,377,20410,312,536		-		,
Undistributed food and household items $1,639,591$ $860,685$ Prepaid expenses $24,081$ $15,938$ Total current assets $7,025,812$ $3,656,406$ Property and equipment, net of accumulated depreciation $5,192,323$ $5,427,925$ Unconditional promises to give, net of discounts $29,023$ $100,460$ Grants receivable, net of discounts $299,245$ $573,633$ Endowment $3,275,801$ $1,157,208$ LIABILITIES AND NET ASSETS $$10,915,632$ Current liabilities: Accrued expenses $$$445,000$ $$$603,096$ Net assets: Without donor restrictions: Operating $3,404,682$ $1,426,800$ $2,003,491$ Designated by the Board for endowment Property and equipment Total net assets without donor restrictions $16,239,291$ $860,685$ $1,639,591$ With donor restrictions: Specific purpose $1,816,035$ $1,431,918$ $1,321,082$ $1,431,918$ $1,321,082$ Did net assets with donor restrictions $3,137,117$ $2,597,126$ Total net assets with donor restrictions $3,137,117$ $2,597,126$	· ·	-		-
Prepaid expenses Total current assets $24,081$ $7,025,812$ $15,938$ $3,656,406$ Property and equipment, net of accumulated depreciation $5,192,323$ $5,427,925$ Unconditional promises to give, net of discounts $29,023$ $100,460$ Grants receivable, net of discounts $299,245$ $573,633$ Endowment $3,275,801$ $1,157,208$ LIABILITIES AND NET ASSETSCurrent liabilities: Accrued expenses\$ 445,000\$ 603,096Net assets: Without donor restrictions: Operating Designated by the Board for endowment Property and equipment Total net assets without donor restrictions $1,426,800$ $12,240,087$ $1,426,800$ $7,715,410$ With donor restrictions: Specific purpose Total net assets with donor restrictions $1,321,082$ $1,317,117$ $1,431,918$ $1,321,082$ Total net assets $15,377,204$ $10,312,536$				-
Total current assets $7,025,812$ $3,656,406$ Property and equipment, net of accumulated depreciation $5,192,323$ $5,427,925$ Unconditional promises to give, net of discounts $29,023$ $100,460$ Grants receivable, net of discounts $299,245$ $573,633$ Endowment $3,275,801$ $1,157,208$ LIABILITIES AND NET ASSETS $\$$ 10,915,632Current liabilities: Accrued expenses $\$$ 445,000 $\$$ 603,096Net assets: Without donor restrictions: Operating Designated by the Board for endowment Property and equipment Undistributed food and household items Total net assets without donor restrictions: Specific purpose Endowment $3,404,682$ $1,539,591$ $1,537,204$ $1,426,800$ $1,321,082$ $1,165,208$ With donor restrictions: Specific purpose Endowment Total net assets with donor restrictions $1,321,082$ $1,317,117$ $1,431,918$ $1,322,082$ Total net assets $3,137,117$ $2,597,126$ $2,597,126$ $15,377,204$ $10,312,536$				· ·
Unconditional promises to give, net of discounts $29,023$ $100,460$ Grants receivable, net of discounts $299,245$ $573,633$ Endowment $3,275,801$ $1,157,208$ LIABILITIES AND NET ASSETSCurrent liabilities: Accrued expenses\$ 445,000\$ 603,096Net assets: Without donor restrictions: Operating Designated by the Board for endowment Property and equipment Data net assets without donor restrictions $3,404,682$ $1,426,800$ $2,003,491$ Undistributed food and household items Total net assets without donor restrictions: $1,639,591$ $3,404,087$ $7,715,410$ With donor restrictions: Specific purpose Total net assets with donor restrictions $1,816,035$ $1,431,918$ $1,321,082$ Endowment Total net assets with donor restrictions $3,137,117$ $2,597,126$ Total net assets $15,377,204$ $10,312,536$				
Grants receivable, net of discounts $299,245$ $573,633$ Endowment $3,275,801$ $1,157,208$ $\$$ $15,822,204$ $\$$ $10,915,632$ LIABILITIES AND NET ASSETSCurrent liabilities: Accrued expenses\$ $445,000$ \$ $603,096$ Net assets: Without donor restrictions: Operating $3,404,682$ $1,426,800$ Designated by the Board for endowment $2,003,491$ $-$ Property and equipment $5,192,323$ $5,427,925$ Undistributed food and household items $1,639,591$ $860,685$ Total net assets without donor restrictions: Specific purpose $1,816,035$ $1,431,918$ Endowment $1,321,082$ $1,165,208$ Total net assets with donor restrictions $3,137,117$ $2,597,126$ Total net assets $15,377,204$ $10,312,536$	Property and equipment, net of accumulated depreciation	5,192,323		5,427,925
Endowment         3,275,801         1,157,208           \$         15,822,204         \$         10,915,632           LIABILITIES AND NET ASSETS           Current liabilities: Accrued expenses         \$         445,000         \$         603,096           Net assets: Without donor restrictions: Operating Property and equipment         3,404,682         1,426,800         2,003,491         -           Property and equipment         2,003,491         -	Unconditional promises to give, net of discounts	29,023		100,460
$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	Grants receivable, net of discounts	299,245		573,633
LIABILITIES AND NET ASSETSCurrent liabilities: Accrued expenses\$ 445,000\$ 603,096Net assets: Without donor restrictions: Operating Designated by the Board for endowment Property and equipment Otal net assets without donor restrictions3,404,6821,426,800Designated by the Board for endowment Property and equipment Total net assets without donor restrictions3,404,6821,426,800With donor restrictions: Specific purpose Total net assets with donor restrictions1,639,591860,685Specific purpose Total net assets with donor restrictions1,816,0351,431,918Endowment Total net assets with donor restrictions3,137,1172,597,126Total net assets15,377,20410,312,536	Endowment	 3,275,801		1,157,208
Current liabilities: Accrued expenses\$ 445,000\$ 603,096Net assets: Without donor restrictions: Operating3,404,6821,426,800Designated by the Board for endowment2,003,491-Property and equipment5,192,3235,427,925Undistributed food and household items1,639,591860,685Total net assets without donor restrictions:12,240,0877,715,410With donor restrictions:1,321,0821,165,208Specific purpose1,317,1172,597,126Total net assets with donor restrictions3,137,1172,597,126Total net assets15,377,20410,312,536		\$ 15,822,204	\$ 1	10,915,632
Accrued expenses       \$ 445,000       \$ 603,096         Net assets:       Without donor restrictions:       -         Operating       3,404,682       1,426,800         Designated by the Board for endowment       2,003,491       -         Property and equipment       5,192,323       5,427,925         Undistributed food and household items       1,639,591       860,685         Total net assets without donor restrictions       12,240,087       7,715,410         With donor restrictions:       1,321,082       1,165,208         Specific purpose       1,312,108       1,165,208         Total net assets with donor restrictions       3,137,117       2,597,126         Total net assets with donor restrictions       15,377,204       10,312,536	LIABILITIES AND NET ASSETS			
Accrued expenses       \$ 445,000       \$ 603,096         Net assets:       Without donor restrictions:       -         Operating       3,404,682       1,426,800         Designated by the Board for endowment       2,003,491       -         Property and equipment       5,192,323       5,427,925         Undistributed food and household items       1,639,591       860,685         Total net assets without donor restrictions       12,240,087       7,715,410         With donor restrictions:       1,321,082       1,165,208         Specific purpose       1,312,108       1,165,208         Total net assets with donor restrictions       3,137,117       2,597,126         Total net assets with donor restrictions       15,377,204       10,312,536	Current liabilities:			
Without donor restrictions: $3,404,682$ $1,426,800$ Designated by the Board for endowment $2,003,491$ -Property and equipment $5,192,323$ $5,427,925$ Undistributed food and household items $1,639,591$ $860,685$ Total net assets without donor restrictions $12,240,087$ $7,715,410$ With donor restrictions: $1,321,082$ $1,165,208$ Total net assets with donor restrictions $3,137,117$ $2,597,126$ Total net assets $15,377,204$ $10,312,536$		\$ 445,000	\$	603,096
Operating         3,404,682         1,426,800           Designated by the Board for endowment         2,003,491         -           Property and equipment         5,192,323         5,427,925           Undistributed food and household items         1,639,591         860,685           Total net assets without donor restrictions         12,240,087         7,715,410           With donor restrictions:         1,816,035         1,431,918           Endowment         1,321,082         1,165,208           Total net assets with donor restrictions         3,137,117         2,597,126           Total net assets         15,377,204         10,312,536	Net assets:			
Designated by the Board for endowment $2,003,491$ -Property and equipment $5,192,323$ $5,427,925$ Undistributed food and household items $1,639,591$ $860,685$ Total net assets without donor restrictions $12,240,087$ $7,715,410$ With donor restrictions: $1,816,035$ $1,431,918$ Endowment $1,321,082$ $1,165,208$ Total net assets with donor restrictions $3,137,117$ $2,597,126$ Total net assets $15,377,204$ $10,312,536$	Without donor restrictions:			
Property and equipment $5,192,323$ $5,427,925$ Undistributed food and household items $1,639,591$ $860,685$ Total net assets without donor restrictions $12,240,087$ $7,715,410$ With donor restrictions: $1,816,035$ $1,431,918$ Endowment $1,321,082$ $1,165,208$ Total net assets with donor restrictions $3,137,117$ $2,597,126$ Total net assets $15,377,204$ $10,312,536$	Operating	3,404,682		1,426,800
Undistributed food and household items $1,639,591$ $860,685$ Total net assets without donor restrictions $12,240,087$ $7,715,410$ With donor restrictions: Specific purpose $1,816,035$ $1,431,918$ Endowment $1,321,082$ $1,165,208$ Total net assets with donor restrictions $3,137,117$ $2,597,126$ Total net assets $15,377,204$ $10,312,536$				-
Total net assets without donor restrictions       12,240,087       7,715,410         With donor restrictions:       Specific purpose       1,816,035       1,431,918         Endowment       1,321,082       1,165,208         Total net assets with donor restrictions       3,137,117       2,597,126         Total net assets       15,377,204       10,312,536				
With donor restrictions:       Specific purpose       1,816,035       1,431,918         Endowment       1,321,082       1,165,208         Total net assets with donor restrictions       3,137,117       2,597,126         Total net assets       15,377,204       10,312,536				
Specific purpose       1,816,035       1,431,918         Endowment       1,321,082       1,165,208         Total net assets with donor restrictions       3,137,117       2,597,126         Total net assets       15,377,204       10,312,536	Total net assets without donor restrictions	12,240,087		7,715,410
Endowment       1,321,082       1,165,208         Total net assets with donor restrictions       3,137,117       2,597,126         Total net assets       15,377,204       10,312,536	With donor restrictions:			
Endowment       1,321,082       1,165,208         Total net assets with donor restrictions       3,137,117       2,597,126         Total net assets       15,377,204       10,312,536	Specific purpose	1,816,035		1,431,918
Total net assets 15,377,204 10,312,536		1,321,082		1,165,208
	Total net assets with donor restrictions	 3,137,117		2,597,126
\$ 15,822,204 \$ 10,915,632	Total net assets	15,377,204	1	10,312,536
		\$ 15,822,204	\$ 1	10,915,632

# STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS For the Years Ended September 30, 2020 and 2019

		2020		2019			
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total	
Support and other revenue:							
Support:							
Cash and investment contributions	\$ 5,667,610	\$ 671,841	\$ 6,339,451	\$ 2,690,877	\$ 1,145,567	\$ 3,836,444	
State support	2,115,559	-	2,115,559	514,135	-	514,135	
Grant revenue	3,292,549	421,546	3,714,095	481,932	612,371	1,094,303	
Special events (net of \$14,669 and							
\$32,580 of expenses in 2020 and							
2019, respectively)	99,603	-	99,603	171,198	-	171,198	
Subtotal	11,175,321	1,093,387	12,268,708	3,858,142	1,757,938	5,616,080	
Other non-cash contributions	28,589,552	-	28,589,552	33,046,281	_	33,046,281	
Total support	39,764,873	1,093,387	40,858,260	36,904,423	1,757,938	38,662,361	
Other revenue (loss):							
Net investment return	114,284	38,083	152,367	32,656	19,441	52,097	
Rental income	81,505	-	81,505	115,575	-	115,575	
Other income	60,828	-	60,828	119,838	-	119,838	
(Loss) gain on sales of property and equipment	(29,099)	-	(29,099)	6,375	_	6,375	
Total support and							
other revenue	39,992,391	1,131,470	41,123,861	37,178,867	1,777,379	38,956,246	
Net assets released from restrictions	591,479	(591,479)	-	389,958	(389,958)	-	
Functional expenses:							
Program services	34,965,851	-	34,965,851	37,129,991	-	37,129,991	
Management and general	314,290	-	314,290	376,724	-	376,724	
Fundraising	779,052	-	779,052	902,815	-	902,815	
Total functional expenses	36,059,193	-	36,059,193	38,409,530	-	38,409,530	
Changes in net assets	4,524,677	539,991	5,064,668	(840,705)	1,387,421	546,716	
Net assets, beginning of the year	7,715,410	2,597,126	10,312,536	8,556,115	1,209,705	9,765,820	
Net assets, end of the year	\$ 12,240,087	\$ 3,137,117	\$ 15,377,204	\$ 7,715,410	\$ 2,597,126	\$ 10,312,536	

# **STATEMENTS OF FUNCTIONAL EXPENSES** For the Years Ended September 30, 2020 and 2019

	2020			2019				
	Hunger Programs	Management and General	Fundraising	Total	Hunger Programs	Management and General	Fundraising	Total
Distributed food and								
household items	\$ 27,789,123	\$ -	\$ -	\$ 27,789,123	\$ 33,265,429	\$ -	\$ -	\$ 33,265,429
Food purchased for distribution	3,828,102	-	-	3,828,102	945,518	-	-	945,518
Salaries	1,687,309	202,477	359,959	2,249,745	1,352,076	190,433	361,823	1,904,332
Depreciation	277,130	25,194	12,597	314,921	266,087	31,304	15,652	313,043
Professional services	247,744	21,952	43,904	313,600	299,112	66,431	133,214	498,757
Employee benefits	200,173	21,071	42,142	263,386	197,703	23,412	39,020	260,135
Fundraising	-	-	240,725	240,725	-	-	279,943	279,943
Office expense	177,612	13,490	33,724	224,826	190,829	28,625	19,083	238,537
Program expenses	165,551	-	-	165,551	97,577	-	_	97,577
Payroll taxes	104,751	14,350	24,394	143,495	91,324	12,863	24,439	128,626
Warehouse	95,063	-	-	95,063	14,281	-	-	14,281
Insurance	82,140	4,513	3,611	90,264	59,276	4,999	7,142	71,417
Vehicles	76,738	-	-	76,738	33,723	-	-	33,723
Communications	59,025	5,165	9,592	73,782	57,252	9,400	18,799	85,451
Shipping	58,975	-	-	58,975	113,355	-	-	113,355
Utilities	48,514	2,756	3,859	55,129	50,975	4,531	1,133	56,639
Repairs and maintenance	44,204	1,965	2,947	49,116	42,479	3,268	934	46,681
Travel	23,614	1,327	1,592	26,533	52,247	544	1,633	54,424
Miscellaneous	83	30	6	119	748	914		1,662
	\$ 34,965,851	\$ 314,290	\$ 779,052	\$ 36,059,193	\$ 37,129,991	\$ 376,724	\$ 902,815	\$ 38,409,530

# STATEMENTS OF CASH FLOWS For the Years Ended September 30, 2020 and 2019

	2020	2019
Cash flows from operating activities:		
Changes in net assets	\$ 5,064,668	\$ 546,716
Adjustments to reconcile changes in net assets		
to net cash provided by (used in) operating activities:		
Investment contributions	(105,539)	(89,274)
Loss on sales of investments	34,041	4,639
Unrealized gain on investments	(132,973)	(20,713)
Depreciation	314,921	313,043
Loss (gain) on sales of property and equipment	4,848	(6,375)
Loss on insurance claims received for damage to equipment	24,251	-
Contributions restricted for endowment	(117,791)	(1,145,567)
Changes in operating assets and liabilities:		
(Increase) decrease in assets:		
Accounts receivable	(165,931)	(14,000)
Unconditional promises to give	103,987	154,654
Grants receivable	177,182	(155,234)
Undistributed food and household items	(778,906)	251,260
Prepaid expenses	(8,143)	(5,320)
(Decrease) increase in liabilities:		
Accrued expenses	(158,096)	110,001
Net cash provided by (used in) operating activities	4,256,519	(56,170)
Cash flows from investing activities:		
Proceeds from sales of investments	797,834	401,688
Purchases of investments	(2,609,075)	(301,672)
Proceeds from sales of property and equipment	-	6,375
Insurance proceeds received for damage to equipment	390,433	-
Purchases of property and equipment	(498,851)	(188,887)
Purchases of endowment investments	(2,118,593)	(1,157,208)
Net cash used in investing activities	(4,038,252)	(1,239,704)
Cash flows from financing activities:		
Collections of contributions restricted for endowment	106,291	1,137,567
Net increase (decrease) in cash and cash equivalents	324,558	(158,307)
Cash and cash equivalents, beginning of the year	1,597,980	1,756,287
Cash and cash equivalents, end of the year	\$ 1,922,538	\$ 1,597,980

## NOTES TO THE FINANCIAL STATEMENTS

#### (1) **Operations**

Operation Food Search, Inc. (the "Organization") is a not-for-profit voluntary health and welfare organization established in 1981. The Organization's mission is as follows: "To nourish and educate our neighbors in need to heal the hurt of hunger." The Organization distributes food and household items free of charge to community agencies to help serve hungry individuals and families in the St. Louis bi-state area. Childhood hunger and nutrition programs are a primary focus of the Organization, as is working to address the root causes of food insecurity. To that end the Organization increases awareness about the issues related to hunger and works to eliminate waste in the region. The Organization is supported primarily through donor contributions and grants.

The Organization identifies the three pillars of its strategy as:

- 1. Meet the Immediate Need:
  - Emergency food distribution is the heart of the work at Operation Food Search. The Organization provides food to over 200 partner agencies working to feed the need in their community. Partner agencies include food pantries, soup kitchens, homeless shelters, and other sites.
  - Operation Backpack provides weekly sacks of kid-friendly food to help students get through the weekend when school meals are not available.
  - Out-of-school meals include the Summer Meals program and Afterschool ReFuel, which provide vital nutrition to children when school is out.
- 2. Building Nutrition IQ:
  - Nutrition Education programs such as Operation CHEF and Cooking Matters at the Store teach lowincome kids, teens, families, parents and adults how to plan, shop for, and prepare healthy and delicious meals that are affordable. In addition, on- or off- site demonstrations are provided for groups and organizations aimed at cooking nutritious meals at home and on a budget.
- 3. Champion Change:
  - The Organization works with lawmakers and stakeholders to advance both public and institutional policies that help families put food on the table. Operation Food Search educates, trains and empowers people to engage in the policy-making process in order to ensure that all voices are represented. Innovation programs such as Fresh Rx address the root causes of hunger to improve the overall health of individuals and communities.

## (2) Summary of Significant Accounting Policies

#### Basis of Accounting

The Organization's financial statements have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

## NOTES TO THE FINANCIAL STATEMENTS

## (2) Summary of Significant Accounting Policies (Continued)

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Investments

Investments are adjusted to market value at year end. Unrealized gains and losses on investments are recorded as changes in net assets in the periods in which they occur. Interest and dividend income from investments is recognized when earned. Gains or losses on the sale of investments are recognized on a specific identification basis. Investment income and gains restricted by a donor are reported as increases in net assets without donor restrictions if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized. These income and loss amounts are included in net investment return on the accompanying statements of activities and changes in net assets.

#### Accounts Receivable

The Organization carries its accounts receivable at cost. On a periodic basis, the Organization evaluates its accounts receivable and recognizes bad debts, based on an analysis of specific customers, taking into consideration the age of the past due accounts and an assessment of the customer's ability to pay. An allowance for doubtful accounts has not been established as the amount is considered immaterial. The Organization recognizes service charge income only when collected.

## Unconditional Promises to Give

Unconditional promises to give are recognized as revenue when the promise is received. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Unconditional promises to give expected to be collected in less than one year are reported at net realizable value. Contributions to be collected in future years are recorded at fair value when the promise is made based on a discounted cash flow model. Management does not believe an allowance for uncollectible amounts is necessary based on historical experience with the donors, and accordingly, has made no allowance for doubtful accounts.

## Grants Receivable

Grants receivable are recognized as revenue when the grant is received. Grants receivable expected to be collected in less than one year are reported at net realizable value. Grants to be collected in future years are recorded at fair value when the grant is made based on a discounted cash flow model. Management does not believe an allowance for uncollectible amounts is necessary based on historical experience with the grantors, and accordingly, has made no allowance for doubtful accounts.

## Contributed and Undistributed Food and Household Items

Contributed and undistributed food and household items are valued at retail value at the date of donation, which approximates fair market value.

## NOTES TO THE FINANCIAL STATEMENTS

## (2) Summary of Significant Accounting Policies (Continued)

#### Property and Equipment

Property and equipment are stated at cost if purchased or fair value if contributed, less an allowance for depreciation. Material expenditures for property acquisitions and those expenditures which substantially increase useful lives are capitalized. Expenditures for maintenance, repairs, and minor replacements are expensed as incurred. When assets are retired or otherwise disposed of, their costs and related accumulated depreciation are removed from the accounts and resulting gains or losses are included in income.

#### Depreciation

The Organization provides for depreciation using both straight-line and accelerated methods based upon the estimated useful lives of the assets as follows: building, 5 to 39 years; transportation equipment, 5 years; furniture and fixtures, 7 years; office equipment, 3 to 5 years; warehouse equipment, 5 to 7 years; land improvements, 15 years.

#### Support and Revenue With and Without Donor Restrictions

Effective October 1, 2019, the Organization adopted Accounting Standards Update ("ASU") 2018-08, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Accounting Standards Codification ("ASC") Topic 958) using the modified prospective method in which the new guidance was applied to contributions and agreements that were not completed as of October 1, 2019 or entered into after October 1, 2019. Results for the year ended September 30, 2020 have been presented under Topic 958, while prior period amounts have not been adjusted and continue to be reported in accordance with previous guidance. No line items in the statements of financial position or the statements of activities and changes in net assets have been materially impacted.

Contributions are recognized when the donor makes an unconditional promise to give to the Organization. Gifts of cash and other assets received are recorded as without donor restrictions or with donor restrictions depending on the existence or nature of any donor restrictions.

Contributions without donor restrictions include resources available for the support of operations, which have no donor imposed restrictions.

Contributions with donor restrictions are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or a purpose restriction has been accomplished, net assets with restrictions are reclassified to net assets without restrictions and reported in the statements of activities as net assets released from restrictions.

Non-cash contributions are recorded as support without donor restrictions unless specifically restricted by the donor. Food and other household items are valued at retail, and other non-cash items are valued at their fair market value. During the years ended September 30, 2020 and 2019, the Organization received non-cash contributions, excluding contributed services, of \$28,565,029 and \$33,014,169, respectively.

## NOTES TO THE FINANCIAL STATEMENTS

## (2) Summary of Significant Accounting Policies (Continued)

#### Paycheck Protection Loan Program

The Organization has elected to account for the Paycheck Protection Program ("PPP") Loan, which is a forgivable loan program established under the Coronavirus Aid, Relief, and Economic Security ("CARES") Act, in accordance with ASC Topic 958-605, *Not-for-Profit Entities-Revenue Recognition*. The Organization initially recorded the cash inflow from the PPP loan as a refundable advance liability. As conditions of forgiveness are substantially met or explicitly waived, the Organization reduces the refundable advance liability and recognizes contribution income (see Note 13).

#### Contributed Services

Services which create or enhance nonfinancial assets or require specialized skills are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. These services are recognized in the financial statements at the fair value of services provided. For the years ended September 30, 2020 and 2019, the Organization received immaterial donated services included in other non-cash contributions in the accompanying statements of activities and changes in net assets.

In addition, many individuals volunteer their time and perform a variety of tasks that assist the Organization in its mission. These services are not recognized in the financial statements.

#### **Program Services**

Hunger programs include those expenses necessary for programs and other items that enable the Organization to collect, coordinate, and distribute food and household items for the benefit of the hungry, such as salaries, facilities, transportation, food purchases, and administrative expenses.

#### Management and General

Management and general includes the functions necessary to maintain an adequate working environment, provide coordination of program strategy, secure proper administrative functioning of the Board of Directors, and manage the financial and budgetary responsibilities.

#### Fundraising

Fundraising provides the structure necessary to encourage and secure public and private financial support from individuals, foundations, and corporations.

## Functional Allocation of Expenses

The costs associated with providing the Organization's activities have been summarized on the functional basis. Certain expenses represent costs associated with multiple activities and require allocation among the program and supporting services benefited. Such allocations are based on management's estimate of time and effort which include salaries, employee benefits, and payroll taxes. Certain other expenses are allocated based on a combination of square footage and usage which include depreciation, insurance, and utilities. All other expenses are allocated based on usage.

## NOTES TO THE FINANCIAL STATEMENTS

## (2) Summary of Significant Accounting Policies (Continued)

#### Income Taxes

The Internal Revenue Service has advised the Organization that it is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Organization's management does not believe that its exempt status has been significantly affected by any changes in its activities since the date of the most recent determination letter received. Accordingly, no provision for income taxes has been included in these financial statements.

The Organization accounts for any uncertain tax positions in accordance with the Income Taxes topic of the Financial Accounting Standards Board ("FASB") ASC. The topic prescribes a recognition threshold and measurement process for financial statement recognition of uncertain tax positions taken or expected to be taken in a tax return. In evaluating the Organization's exempt status, interpretations and tax planning strategies are considered. The Organization believes it is not exposed to any material current or future tax liability based on its current operations.

#### Concentration of Credit Risk

The Organization, on occasion, maintains cash deposits with financial institutions that include funds greater than the insured limit by the FDIC. The Organization has not experienced any losses in such accounts. Management and the Board believe the Organization is not exposed to any significant credit risk related to cash. The amounts on deposit at September 30, 2020 and 2019 exceeded the insured limits by \$2,705,311 and \$1,121,458, respectively. The Organization also holds cash equivalent assets in uninsured accounts totaling \$34,147 and \$34,677 as of September 30, 2020 and 2019, respectively.

The Organization maintains cash equivalents and investments with brokerage firms that include funds greater than the insured limit by the SIPC. The Organization has not experienced any losses beyond normal market fluctuations. Management and the Board believe the Organization is not exposed to any significant credit risk beyond normal market fluctuations related to cash equivalents and investments. The brokerage accounts at September 30, 2020 and 2019 exceeded the insured limit by \$2,422,906 and \$769,709, respectively.

## Statements of Cash Flows

For purposes of the statements of cash flows, the Organization considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

## Subsequent Events

The Organization evaluates events and transactions occurring subsequent to the date of the financial statements for matters requiring recognition or disclosure in the financial statements. The accompanying financial statements consider events through the date of the independent auditor's report, which is the date the financial statements were available to be issued.

## NOTES TO THE FINANCIAL STATEMENTS

#### (3) Investments

Cost and market value of investments consist of the following at:

Sentember 20, 2020	Cost	Gross Unrealized Holding Gains	Gross Unrealized Holding Losses	Market Value
September 30, 2020 Money market fund	\$ 2,000,680	\$ -	\$ -	\$ 2,000,680
Mutual funds	368,929	15,156	(11,176)	372,909
Bonds	246,013	6,812	(1,293)	251,532
	\$ 2,615,622	\$ 21,968	\$ (12,469)	\$ 2,625,121
September 30, 2019				
Mutual funds	\$ 352,912	\$ 9,094	\$ -	\$ 362,006
Bonds	238,266	4,105	(1,076)	241,295
Common stocks	15,149		(9,041)	6,108
	\$ 606,327	\$ 13,199	\$ (10,117)	\$ 609,409

Based on management's evaluation and the Organization's ability and intent to hold these investments for a reasonable period of time sufficient for a forecasted recovery of fair value, the Organization considers these investments temporarily impaired at September 30, 2020 and 2019. The investments currently in an unrealized holding loss position have a market value of \$211,529 and \$78,596 at September 30, 2020 and 2019, respectively, with a majority in an unrealized loss position for less than 12 months at September 30, 2020.

## NOTES TO THE FINANCIAL STATEMENTS

#### (4) Fair Value Measurements

Under the Fair Value Measurements and Disclosures topic of the FASB ASC, a guideline is provided for measuring fair value under generally accepted accounting principles. The topic establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets or liabilities, quoted prices in inactive markets for identical or similar assets or liabilities, quoted prices in inactive markets for identical or similar assets or liabilities, quoted prices in inactive markets for identical or similar assets or liability; and Level 3 inputs have the lowest priority and are based on prices or valuation techniques that are unobservable and not corroborated by market data. The Organization uses appropriate valuation techniques based on the available inputs to measure the fair value of its assets and liabilities. When available, the Organization measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. The Organization uses Level 1 inputs when an active market comparable is not available and Level 3 inputs are only used when Level 1 or Level 2 inputs are not available.

#### Level 1 Fair Value Measurements

The fair value of the investments is based on quoted market prices.

The Organization's assets reported at fair value in the accompanying statements of financial position consist of the following:

	Fair Value		N	Fair Value Measurements Using:Quoted PricesSignificantIn ActiveOtherMarkets forObservableIdentical AssetsInputsLevel 1Level 2			Significant Unobservable Inputs Level 3	
September 30, 2020 Money market fund Mutual funds Bonds	\$	2,000,680 372,909 251,532	\$	2,000,680 372,909 251,532	\$	- - -	\$	- - -
	\$	2,625,121	\$	2,625,121	\$	-	\$	-
September 30, 2019 Mutual funds Bonds Common stock	\$	362,006 241,295 6,108	\$	362,006 241,295 6,108	\$	- - -	\$	- - -
	\$	609,409	\$	609,409	\$	-	\$	-

## NOTES TO THE FINANCIAL STATEMENTS

#### (5) Unconditional Promises to Give

Unconditional promises to give expected to be collected in the future are as follows at September 30:

	2020	2019
Amount due in:		
Less than one year	\$ 146,750	\$ 167,800
One to five years	29,750	103,000
	176,500	270,800
Less discount to present value	(727)	(2,540)
	\$ 175,773	\$ 268,260
Promises to give consist of the following at September 30:		
	2020	2019
Capital campaign promises to give, net Endowment promises to give, net	\$ 127,000 48,773	\$ 260,260 8,000
Endownion promises to give, net		0,000
	\$ 175,773	\$ 268,260

Unconditional promises to give due in excess of one year are recognized at fair value, using present value with a discount rate of 1.00% and 3.00% as of September 30, 2020 and 2019, respectively, to approximate fair value.

## (6) Grants Receivable

Grants receivable expected to be collected in the future are as follows at September 30:

	 2020		2019
Amount due in:			
Less than one year	\$ 473,750	\$	376,544
One to five years	306,250		620,225
	 780,000		996,769
Less discount to present value	 (7,005)		(46,592)
	\$ 772,995	\$	950,177

Grants receivable in excess of one year are recognized at fair value, using present value with a discount rate of 1.00% and 3.00% as of September 30, 2020 and 2019, respectively, to approximate fair value.

## NOTES TO THE FINANCIAL STATEMENTS

## (7) **Property and Equipment**

Property and equipment consists of the following at September 30:

	2020	2019
Building	\$ 4,551,976	\$ 4,502,331
Transportation equipment	526,751	526,751
Office equipment	228,837	225,062
Furniture and fixtures	221,639	220,297
Warehouse equipment	187,587	183,503
Land improvements	31,936	31,936
	5,748,726	5,689,880
Accumulated depreciation	(1,244,546)	(950,098)
	4,504,180	4,739,782
Land	688,143	688,143
	\$ 5,192,323	\$ 5,427,925

Depreciation expense for the years ended September 30, 2020 and 2019 was \$314,921 and \$313,043, respectively.

## (8) Endowment

The Organization's endowment, which was created in 2019, consists of donor-restricted funds. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Absent explicit donor stipulations to the contrary, the Board of Directors of the Organization has interpreted Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gifts as of the gift date of the donor-restricted endowment funds. As a result of this interpretation, the Organization retains in perpetuity and classifies as net assets with donor restrictions (1) the original value of gifts donated to the perpetual endowment, (2) the original value of subsequent gifts to the perpetual endowment, and (3) accumulations to the perpetual endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not retained in perpetuity is subject to appropriation for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Organization, and (7) the Organization's investment policies.

## NOTES TO THE FINANCIAL STATEMENTS

#### (8) Endowment (Continued)

#### Investment Return Objectives, Risk Parameters and Strategies

The Organization has adopted investment and spending policies, approved by the Board of Directors, for endowment assets. Those policies attempt to provide a predictable stream of funding to programs supported by its endowment funds while also maintaining the purchasing power of those endowment assets over the longterm. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Endowment assets are invested in a well-diversified asset mix, which includes equity and debt securities. The Organization expects its endowment assets, over time, to produce a rate of return to cover the endowment's spending policy, expense, and inflation (as measured by the Consumer Price Index), thus maintaining purchasing power. Actual return in any given year may vary from this amount. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to prevent exposing the fund to unacceptable levels of risk.

#### Spending Policy

The Organization has deferred setting a spending policy during the seed/accumulation phase of the endowment. This policy will be reviewed annually up until the point at which the endowment reaches a satisfactory level of value and/or spending needs are determined.

Endowment asset composition by type of fund as of September 30 is as follows:

	ithout Donor Restrictions	 With Donor Restrictions	 Total
September 30, 2020 Board-designated endowment funds	\$ 1,973,983	\$ -	\$ 1,973,983
Endowment funds with donor restrictions: Perpetual Unappropriated	-	1,244,294	1,244,294
endowment earnings	 	 57,524	 57,524
	\$ 1,973,983	\$ 1,301,818	\$ 3,275,801
September 30, 2019 Endowment funds with donor restrictions:			
Perpetual	\$ -	\$ 1,137,767	\$ 1,137,767
Unappropriated endowment earnings	 -	 19,441	 19,441
	\$ 	\$ 1,157,208	\$ 1,157,208

(Continued)

# NOTES TO THE FINANCIAL STATEMENTS

# (8) Endowment (Continued)

Changes in endowment assets as of September 30 are as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
September 30, 2020 Endowment assets, beginning of year Contributions Investment income Net appreciation Amounts appropriated for expenditure	\$ - 1,895,739 5,125 73,119 -	\$ 1,157,208 106,527 23,430 14,653	\$ 1,157,208 2,002,266 28,555 87,772
Endowment assets, end of year	\$ 1,973,983	\$ 1,301,818	\$ 3,275,801
September 30, 2019 Endowment assets, beginning of year Contributions Investment income Net appreciation Amounts appropriated for expenditure	\$	\$ - 1,137,767 5,002 14,439 -	\$ - 1,137,767 5,002 14,439
Endowment assets	\$ -	\$ 1,157,208	\$ 1,157,208

# NOTES TO THE FINANCIAL STATEMENTS

## (9) Net Assets with Donor Restrictions

Net assets with donor restrictions consist of the following at September 30:

	2020		 2019
Specific purpose:			
Fresh Rx program	\$	612,735	\$ 694,469
Emergency response		403,656	-
Advocacy		396,116	468,383
Out-of-school meals programs		354,294	107,644
Program expansion		34,234	105,639
Nutrition education		15,000	-
Fixed asset purchases		-	44,750
Breakfast in the classroom			 11,033
		1,816,035	1,431,918
Endowment:			
Perpetual		1,263,558	1,145,767
Unappropriated endowment earnings		57,524	 19,441
		1,321,082	 1,165,208
	\$	3,137,117	\$ 2,597,126

Net assets released from restrictions consist of the following at September 30:

	 2020		2019	
Satisfaction of purpose restrictions:				
Fresh Rx program	\$ 299,723	\$	278,216	
Advocacy	118,933		-	
Program expansion	71,405		41,703	
Out-of-school meals programs	45,635		51,372	
Fixed asset purchases	44,750		-	
Breakfast in the classroom	11,033		-	
Nutrition education	 		18,667	
	\$ 591,479	\$	389,958	

## NOTES TO THE FINANCIAL STATEMENTS

#### (9) Net Assets with Donor Restrictions (Continued)

Fresh Rx is a program designed by Operation Food Search to connect qualifying families with fresh, local food and provide resources for a healthy household. The Organization partners with doctors and schools to provide prescriptions for healthy food, helping families thrive from better nutrition, reducing healthcare costs, and benefiting local farmers. The Advocacy department works to support policies that strengthen families and children by increasing opportunities for them to put food on the table and live healthier lives. The Out-of-school meals programs include Operation Backpack, Summer Meals and Afterschool ReFuel and provide children with nutritious meals when school is not in session. Nutrition Education programs teach low-income kids, teens, families, parents and adults how to plan, shop for and prepare healthy and delicious meals that are affordable. Emergency response funds relate directly to increased need surrounding the COVID-19 pandemic.

#### (10) Liquidity and Availability

Financial assets available for general expenditures without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following as September 30:

	_	2020	 2019
Financial assets:			
Cash and cash equivalents	\$	1,922,538	\$ 1,597,980
Investments		2,625,121	609,409
Accounts receivable		193,981	28,050
Unconditional promises to give		146,750	167,800
Grants receivable		473,750	376,544
		5,362,140	2,779,783
Less: Amounts restricted by donors and grantors		(1,516,790)	 (858,258)
	\$	3,845,350	\$ 1,921.525

The Organization manages its cash available to meet general expenditures following these guiding principles:

- Operating within a prudent range of financial soundness and stability;
- Maintaining adequate liquid assets; and
- Maintaining sufficient reserves to provide reasonable assurance that long-term commitments to programs that support mission fulfillment will continue to be met, ensuring the sustainability of the organization

## NOTES TO THE FINANCIAL STATEMENTS

#### (11) Employee Benefit Plan

The Organization maintains a 401(k) safe harbor plan for all eligible employees. Under the terms of the plan, employees may contribute up to the maximum amount allowed by law. The Organization is required to make matching safe harbor contributions, defined as 100% of the first 4% of eligible compensation, to the plan. Additional Organization contributions may be made at the Organization's discretion. Employees are 100% vested in their deferred compensation contributions and the Organization's matching safe harbor contributions. In the event of additional Organization contributions, employees will vest 0% in year 1, 20% after year 2, 40% after year 3, 60% after year 4, 80% after year 5, with 100% vesting after the sixth year of continuous service. Contributions charged to expense for the years ended September 30, 2020 and 2019 were \$68,998 and \$56,087, respectively.

#### (12) Donor Concentration

The Organization received 13% of its cash contributions from one donor and 20% of its cash contributions from two donors for the years ended September 30, 2020 and 2019, respectively.

The Organization received 44% and 52% of its non-cash contributions from one donor for the years ended September 30, 2020 and 2019, respectively.

The Organization received 98% and 100% of its state support from one donor for the years ended September 30, 2020 and 2019, respectively.

## (13) Risk and Uncertainty Due to COVID-19

On March 11, 2020, the World Health Organization declared the COVID-19 virus a worldwide pandemic as the spread of the virus has reached most countries, including the United States. Federal, state, and local governments have taken actions to limit the transmission of this virus, which includes restrictions on travel, dining, and many other non-essential business and consumer activities. The impact of this virus and the government mandated restrictions could have a significant impact on the Organization's future operations. The United States federal government, as well as many state and local governments, are passing stimulus bills to combat the economic impact of the virus. The potential effectiveness of these stimulus bills are currently not known. In response to the pandemic, the Organization sought out new sources for food donations, purchased additional food for the community, changed food distribution models to include more drive-through and grab and go options, adjusted warehouse procedures to include new safety measures, created numerous virtual and online resources for nutrition education, food access and other assistance, and partnered with additional organizations to provide leadership and support for hundreds of thousands of individuals in the bi-state region. As of the date of the independent auditor's report, management cannot reasonably estimate the duration and severity of the COVID-19 pandemic, nor the overall impact to the Organization's operations. The accompanying financial statements do not include any adjustments for the risk and uncertainty of COVID-19.

## NOTES TO THE FINANCIAL STATEMENTS

#### (13) Risk and Uncertainty Due to COVID-19 (Continued)

On April 16, 2020, the Organization received a PPP loan in the amount of \$417,000. The PPP loan program was created by the United States federal government in response to the economic impact of COVID-19 and is administered by the Small Business Administration in conjunction with the banking industry. Up to 100% of the loan may be forgiven if the Organization meets certain criteria as defined in Section 1106 of the CARES Act. Any loan proceeds not forgiven are payable over two years plus interest at 1% per annum, with payments deferred up to ten months after the end of the covered period as defined in the CARES Act. There is no stated collateral or guarantees per the loan agreement.

During the year ended September 30, 2020, the Organization recognized \$417,000 of the loan proceeds as a contribution due to the Organization meeting the PPP's forgiveness criteria for that amount as of September 30, 2020. No remaining loan proceeds are included in current liabilities in the accompanying Statements of Financial Position.

#### (14) Reclassifications

Certain accounts relating to the prior year have been restated to conform to current year's presentation. These reclassifications have no effect on previously reported income.

ACCOMPANYING INFORMATION



## INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

Board of Directors Operation Food Search, Inc.

We have audited in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Operation Food Search, Inc., which comprise the statement of financial position as of September 30, 2020 and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements and have issued our report thereon dated January 15, 2021.

#### **Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Operation Food Search, Inc.'s internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Operation Food Search, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Operation Food Search, Inc.'s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Operation Food Search, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of This Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

SFW Partners, LLC

January 15, 2021

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## INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH THE UNIFORM GUIDANCE

Board of Directors Operation Food Search, Inc.

#### **Report on Compliance for Each Major Federal Program**

We have audited Operation Food Search, Inc.'s compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of Operation Food Search, Inc.'s major federal programs for the year ended September 30, 2020. Operation Food Search, Inc.'s major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

#### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Operation Food Search, Inc.'s major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Operation Food Search, Inc.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Operation Food Search, Inc.'s compliance.

#### **Opinion on Each Major Federal Program**

In our opinion, Operation Food Search, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2020.

#### **Report on Internal Control over Compliance**

Management of Operation Food Search, Inc. is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Operation Food Search, Inc.'s internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Operation Food Search, Inc.'s internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance possibility that material noncompliance with a type of compliance is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

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## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

# For the Year Ended September 30, 2020

	CFDA	Grant/		
Program Title	Number	Pass-Through Number	Expen	ditures
United States Department of the Treasury				
Passed through St. Louis County Department of Human Services				
COVID-19 Coronavirus Relief Fund	21.019	CR2020-0005	\$	1,312,320
Passed through Missouri Department of Economic Development				
COVID-19 Coronavirus Relief Fund	21.019	**		68,228
Total Coronavirus Relief Fund				1,380,548
United States Department of Agriculture				
Passed through Missouri Department of Health and Senior Services				
Child Nutrition Cluster				
Summer Food Service Program for Children	10.559	ERS0462881S		619,584
COVID-19 Summer Food Service Program for Children	10.559	ERS0462881S		1,063,841
Total Child Nutrition Cluster				1,683,425
United States Department of Agriculture				
Passed through Missouri Department of Health and Senior Services				
Child and Adult Care Food Program	10.558	ERS4618-2881		173,461
United States Department of Agriculture				
Passed through Missouri Department of Social Services				
State Administrative Matching Grants for the				
Supplemental Nutrition Assistance Program	10.561	C00067633-1		45,000
United States Department of Agriculture				
Farm to School Grant Program	10.575	CN-F2S-PLN-19-MO-1		25,770
Total Federal Awards			\$	3,308,204

\*\* Grantor had not provided as of the date of the independent auditor's report.

See independent auditor's report and notes to schedule of expenditures of federal awards

## NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

## (1) **BASIS OF PRESENTATION**

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal grant activity of Operation Food Search, Inc. under programs of the federal government for the year ended September 30, 2020. The information in this Schedule is presented in accordance with the requirements of 2 CFR Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance)*. Because the Schedule presents only a selected portion of the operations of Operation Food Search, Inc., it is not intended to and does not present the financial position, changes in net assets, or cash flows of Operation Food Search, Inc.

## (2) CATALOG OF FEDERAL DOMESTIC ASSISTANCE (CFDA) NUMBERS

The program titles and CFDA numbers were obtained from the 2020 Catalog of Federal Domestic Assistance.

## (3) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Negative amounts shown on the Schedule, if any, represent adjustments or credits made in the normal course of business to amounts reported as expenditures in prior years. Operation Food Search, Inc. has not elected to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.

## (4) **SUBRECIPIENTS**

There were no subrecipient payments during the year.

# SCHEDULE OF FINDINGS AND QUESTIONED COSTS For the Year Ended September 30, 2020

# Section I: Summary of Auditors' Results

## **Financial Statements**

Type of auditor's report issued:	Unmodified	-		
Internal control over financial reporting:				
Material weakness(es) identified?		yes	Х	no
Significant deficiency(ies) identified?		yes	Х	none reported
Noncompliance material to financial statements noted?		yes	Х	no
Federal Awards				
Internal control over major programs:				
Material weakness(es) identified?		yes	Х	no
Significant deficiency(ies) identified?		yes	Х	none reported
Type of auditors' report issued on compliance for major federal programs?	Unmodified	_		
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?		yes	Х	no
Identification of major programs:				
<u>CFDA Number(s)</u>	Name of Fede	eral Progra	m or Clu	ster
21.019	Coronavirus Relief Fund			
10.559	Child Nutritio	n Cluster		
Dollar threshold used to distinguish between Type A and Type B programs:	\$ 750,000	_		
Auditee qualified as low-risk auditee?		yes	Х	no
Section II: Financial Statement Findings				

None

# Section III: Federal Awards Findings

None